

Select USA Summit Attendees:

Thank you for taking the time to visit the Black Hawk Economic Development booth. We appreciate your time and enjoyed speaking with you.

Attached is some information about the different communities in Iowa that we can help expand your business into.

Please click the [Select USA Summit Attendees Contact Us Here](#) link to download the form for more information and you will be contacted soon.

Again, thank you for your time.

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[Cedar Falls Tourism](#)

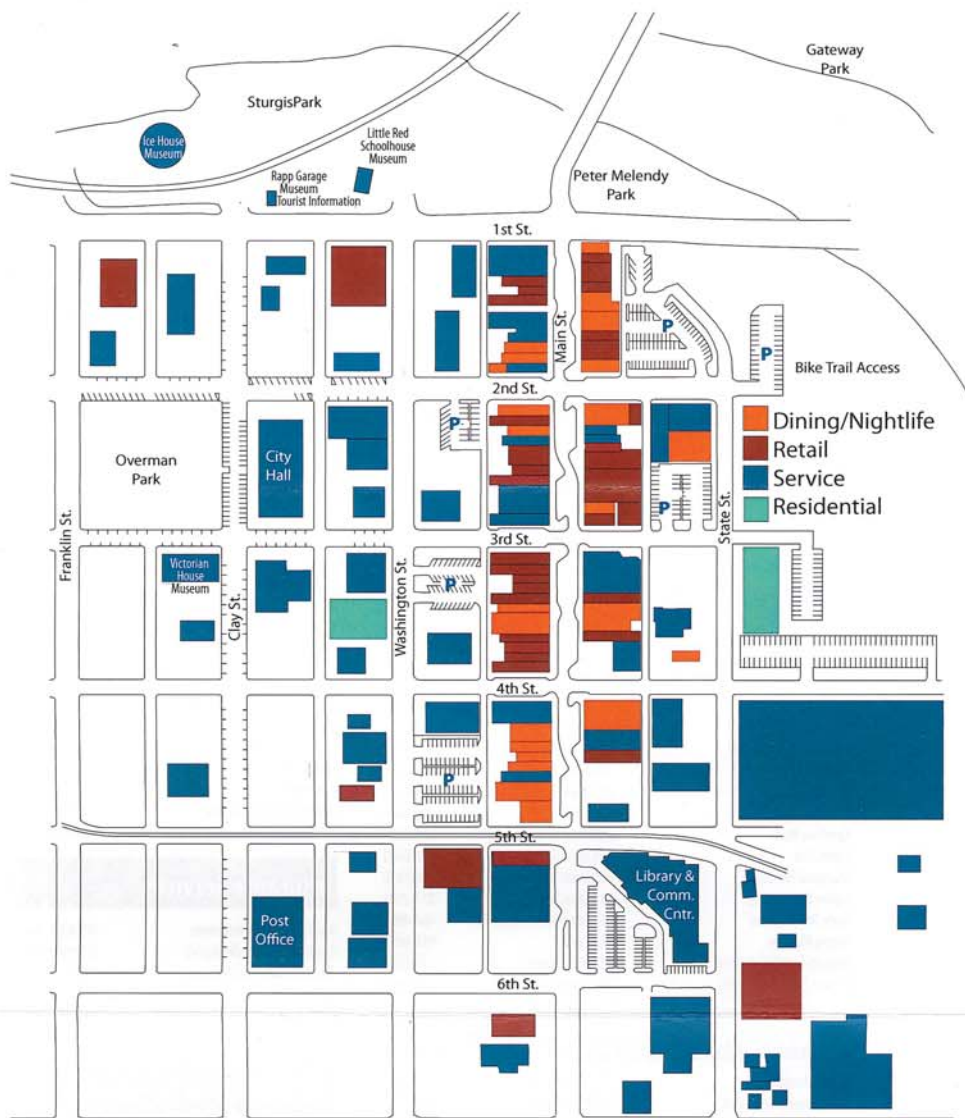
[Cedar Valley of Iowa](#)

[City of Cedar Falls, Iowa](#)

[City of Waterloo, Iowa](#)

[Jones County, Iowa](#)

Downtown Cedar Falls Business and Parking Guide



Apparel & Accessory

An Elegant Affair	215 Main Street	277-5655
Jennifer's on Main	303 Main Street	277-4880
L.B.L.	321 Main Street	266-6497
Lyla's Boutique	213 Main Street	553-9409
Oh, Baby!	111 Main Street	505-3935
Palace Clothiers	312 Main Street	268-1958
Purse-N-ality	212 Main Street	277-1830
Runner's Flat	120 Main Street	277-1154
Santa Cruz by Alexandra	410 Main Street	504-9893
Spotlight Style Boutique & Salon	112 W. 3rd Street	535-2125
Twirl Boutique	317 Main Street	464-0395
Uptown Tots	110 Main Street	242-7784

Gifts & Decor

Basket of Daisies	208 Main Street	277-3286
Fig & Frolic	114 W 5th Street	231-5140
Ivy Trellis	508 Washington	277-1933
Kitchen Essentials and Gifts	217 Main Street	277-7933
Miss Wonderful	216 Main Street	529-7293
Peekaboo Baby & Gifts	108 Main Street	268-2828
Sassy Chic	218 Main Street	277-7154
Vintage Iron Co.	104 Main Street	268-1484
World's Window	214 Main Street	268-1584

Hobbies & Interests

Art Store & More	319 Main Street	277-0268
Bike Tech	122 Main Street	266-5979
Brandenberg House of Violins	503 Washington	266-6401
Caboose Stop Hobbies	301 Main Street	277-1754
Cedar Falls Janome Sewing Store	510 State Street	266-4424
Cedar Valley Art & Wine	602 State St, Suite A1	939-4356
Pursuing Picasso	109 Main Street	277-5499

Jewelry

Dean Jewelers	116 Main Street	266-2601
LR Jewelers	323 Main Street	266-1705

Miscellaneous Retail

Craig's Vac Shop	111 W. 4th Street	266-0105
Flowerama	320 W. 1st Street	277-5800
Iowa Sports Supply	109 Washington	268-0125
Main Street Exchange	309 Main Street	268-7243
St. Vincent DePaul	203 Main Street	277-6554

Coffee & Treats

Cup of Joe	102 Main Street	277-1596
Here's What's Poppin	220 Main Street	415-3008
Main Street Sweets	210 Main Street	610-4500
Scratch Cupcakery	315 Main Street	277-7855
Sidecar Coffee	109 Washington	486-0726

Dining

Bourbon Street	314 Main Street	266-5285
Cafe Dué	419 Main Street	
Ginger Thai Cuisine	111 E. 2nd Street	266-2150
Los Cabos	112 Main Street	277-9676
Maid Rite Shop	116 E. 4th Street	277-9748
Montage	222 Main Street	268-7222
Pablo's Mexican Grill	310 Main Street	277-8226
Pump Haus Pub & Grill	311 Main Street	277-8111
Soho Sushi Bar & Deli	119 Main Street	266-9995
Toad's Bar & Grill	204 Main Street	266-3507
Tony's LaPizzeria	421 Main Street	277-8669
Whiskey Road	407 Main Street	277-1244

Lounge & Pub

Berk's	207 Main Street	277-9991
Blue Room Lounge	201 Main Street	277-9950
Cypress Lounge	209 State Street	266-0000
Joker's Comedy Night Club	401 Main Street	266-1132
Landmark	118 Main Street	553-0106
Luna Art+Wine	107 Main Street	277-7956
SinglesSpeed Brewing Co.	128 Main Street	266-3581
Stuffed Olive Martini Bar	115 Main Street	266-0868
Voodoo Lounge	314 1/2 Main Street	266-1127

Entertainment & Live Theatre

Oster Regent Theatre	103 Main Street	277-5283
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Hotels & Lodging

Black Hawk Hotel	115 Main Street	277-1161
Black Hawk Motor Lodge	122 Washington	277-1161

Gas Station

Casey's General Store	601 Main Street	266-4981
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Personal Services

Barefoot Remedies	602 State Street	504-8372
E Clips	506 State Street	266-7704
Field of Yoga	115 E. 4th Street, Suite 101	830-2080
Good Lookin' Salon	602 State Street	266-5661
Healing Body Massage	122 W 4th Street	404-9475
Humble Travel	125 Main Street	277-2202
Jiva Salon Spa	223 Main Street	268-0772
JDeePhotography	122 W 4th Street	296-6098
Kate's on Main	206 Main Street	266-7517
Salon Zola	305 Main Street	277-0502
Shampoo The Salon	412 Main Street	266-5340
Squire Barber Shop	113 Main Street	277-2183
State Street Tattoo	602 State Street, Suite B2	464-4903
Tacora Massage	602 State	939-6637
Undead Tattoo Company	307 Main Street	242-8001
Varsity Cleaners/Milroy's	323 Washington	266-2882

Health Services

Agape Therapy	211 W 6th Street	277-3166
Black Hawk Chiropractic	310 W 4th Street	266-7475
BraceAbility	402 1/2 Main Street	(866) 712-7808
Families First Chiropractic Center	401 Main Street	277-5437
Knutson Chiropractic Clinic	622 Main Street	266-1838
RB Nemmers D.D.S.	409 Washington	277-4040
Snaf Fitness	401 Main Street	277-1127

Membership Organizations

Cedar Falls Historical Society	308 W. 3rd Street	266-5149
Cedar Falls Municipal Band	211 Washington	266-1253
Cedar Falls Woman's Club	304 Clay Street	266-1431
Cedar Valley Alliance & Chamber	312 W. 1st Street	232-1156
Community Main Street	206 Main Street Suite B	277-0213
Masonic Temple	216 1/2 Main Street	266-9744

Community Services

Birtright	408 Main Street	277-2000
Cedar Falls City Hall	220 Clay Street	273-8600
Cedar Falls Community Center	528 Main Street	277-1900
Cedar Falls Police Department	220 Clay Street	273-8612
Cedar Falls Public Library	524 Main Street	273-8643
United States Postal Service	221 W. 6th Street	266-4734

Funeral Home

Richardson Funeral Service	615 Main Street	266-3525
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Financial Institutions & Investment Offices

Bond, Turcotte & Associates	302 W. 4th Street	266-2240
Cedar Falls Community Credit Union	123 W. 4th Street	266-7531
Community Bank & Trust	312 W. 1st Street	273-8917
Edward Jones Co.	124 Main Street	277-6583
Farmers State Bank	515 Main Street	268-1879
First National Bank	602 Main Street	266-2000
Great Southern Bank	403 Washington	266-1774
Jacobson Financial Services	411 Clay Street	266-2445
Johnson Financial Services	114 4th Street	266-7991
Lincoln Savings Bank	301 Washington	266-0095
NXT Bank	205 W. 2nd Street	296-7555
Regions	422 Main Street	291-5120
US Bank	222 Washington	277-1320
Wells Fargo	302 Main Street	273-8838

Business Services

Arthur L. Davis Publishing Agency, Inc	517 Washington	277-2414
Cedar Bridge Solutions	315 Clay Street	266-5194
Custom Image Embroidery	415 Clay Street	268-0143
Driving Loyalty	315 Clay Street	553-1111
Far Reach Technologies	208 Main Street Suite A	273-8060
Firman Pharmaceutical Care, Inc.	128 Main Street Suite A	352-4440
L & N Transportation	209 Main Street	266-2845
Net Works!	124 W. 4th Street Suite E	266-7546
Spinutech Web Design	201 Washington	277-7816
Wapsi Pines	618 State Street	277-9400

Communications

New Light Media	102 Main Street Suite 1	610-8714
Next Generation Wireless	215 1/2 Main Street	266-5070
OnMedia	212 W. 2nd Street	277-2225
Talk to Me Technologies	323W 2nd Street	877-392-2299
V-Soft Communications	401 Main Street	266-8402

Insurance Services

American Family Insurance	515 Main Street, Suite B	277-2056
Brummel Madsen Insurance	318 Main Street	266-2644
First Insurance-Accel Group	602 Main Street	352-2880
LSB Financial-Insurance	219 Main Street	268-4242
Shelter Insurance	510 State Street	277-7848
TrueNorth Companies	226 Main Street	268-2034

Accounting, CPAs, Tax Service

Amling & Pruisner, CPAs	402 Washington	277-5772
Bergan Paulsen & Company	602 Main Street	268-1715
Stumme & Haack Tax Service	509 Washington	277-2423
Toby's Tax	110 Clay	277-2528

Engineering, Manufacturing & Construction

Area Electric	510 State Street	277-5178
Harting & Hunemiller Contractors	516 Bluff Street	277-0627
Viking Pump - IDEX Corp.	406 State Street	266-1741

Printing, Publishing & Design

Bravo Printing Company	115 E. 2nd Street	266-7578
Gary Kelley, Illustration	226 1/2 Main Street	277-2330
Gemini Concepts	219 Main Street Suite 5	277-8373
Parkade Printer Inc.	124 W. 4th Street Suite E	277-4352

Repair Services

Allied Glass	102 Clay Street	266-6961
Anderson Collision	516 Washington	277-5661
Glass Tech	510 State Street	268-9850
Tandem Tire and Car Care	122 W. 1st Street	268-0438

Legal Services

Correll, Sheerer, Benson, Engles, Galles & Demro	411 Main Street	277-4102
Redfern Mason Larsen & Moore, PLC Law Offices	415 Clay	277-6830

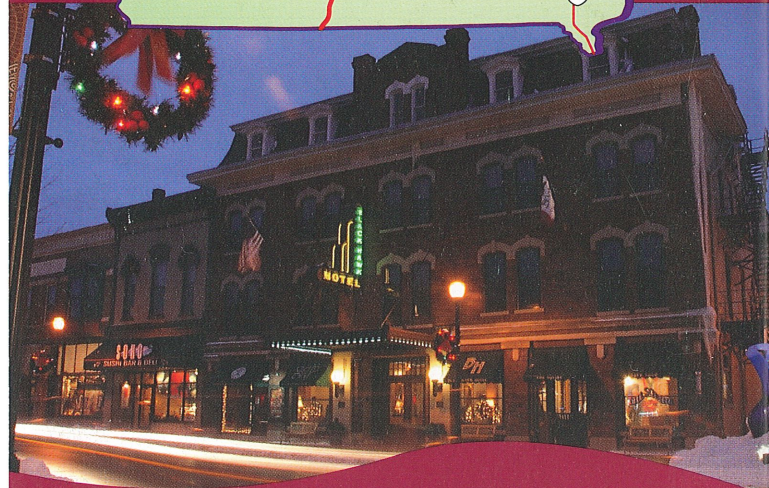
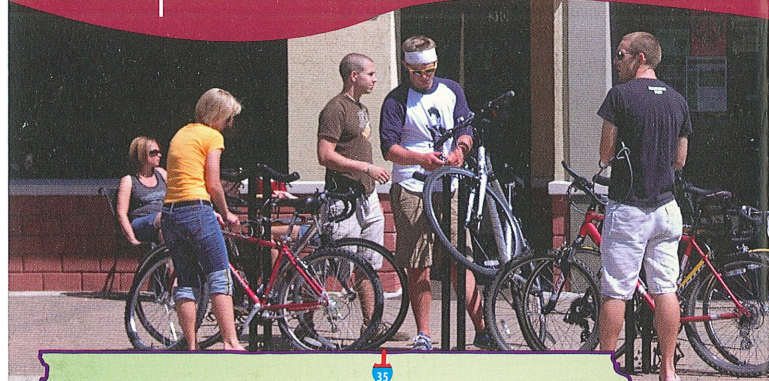
Veterinary Hospital

Taylor Veterinary Hospital	315 State	277-1883
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206 Main Street Suite B
Phone: 319-277-0213
communitymainst@cfu.net
www.communitymainstreet.org

Create your
one-of-a-kind
experience



Cedar Falls Iowa



Explore Discover Indulge

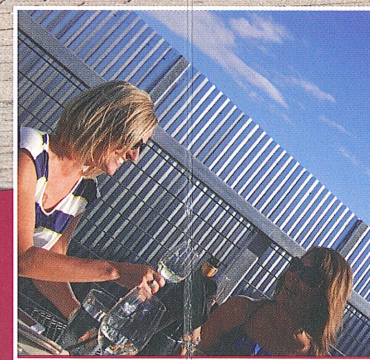
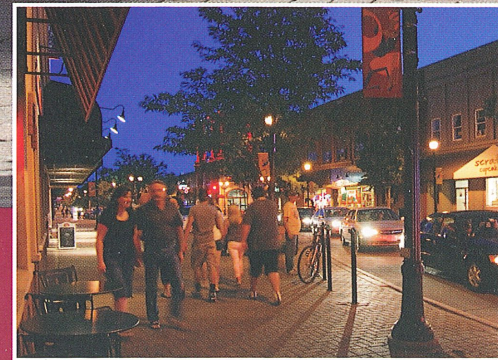
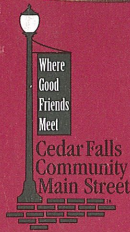
Downtown Cedar Falls is home to 20+ cafés, bars and restaurants – all locally owned. From cupcakes to coffee, martini bars to micro-brews, gourmet cuisine to down-home cooking, you are sure to find a favorite on Main Street.

With more than 30 unique shops and boutiques throughout downtown, it's a shopper's delight! Discover specialty items and great finds for bike lovers, chefs, train aficionados, fashionistas, home decorators and more.



One of a Kind

CedarFallsDowntown.com
319-277-0213
communitymainst@cfu.net
CedarFallsTourism.org
800-845-1955
visit@cedarfallstourism.org



The Heart of the City



Artapalooza

It's the energy downtown that people comment on most.

"Downtown Cedar Falls is so vibrant – so alive – so unique!"

It's true. The downtown district is a one-of-a-kind destination, offering something to keep you busy from early in the morning to the wee hours of the night.

Stroll the charming, winding Main Street and you'll find:

- specialty shops and boutiques
- historic buildings
- vibrant nightlife
- friendly, local owners
- unique hotel & motel choices
- arts and entertainment all year long

With a mix of shopping, dining, entertainment and cultural experiences, downtown Cedar Falls has a synergy that is hard to find elsewhere.

From the challenges of the 1980s to the dynamic downtown of today, the Cedar Falls Main Street district has been a national model for economic revitalization and historic preservation.

Cedar Falls has been recognized as a:

- Great American Main Street
- Arts and Cultural District
- Distinctive Destination by the National Trust for Historic Preservation

Come explore downtown Cedar Falls and enjoy your own one-of-a-kind experience!



Pink Ribbon Run



Women's OUTRAGEOUS Weekend

Seasonal Calendar of Events

April	Hops on Main Women's OUTRAGEOUS Weekend
June	Movies Under the Moon Sturgis Falls Festival Farmer's Market
July	Cedar Trails Festival Movies Under the Moon Farmer's Market
August	Panthers on Main Movies Under the Moon Farmer's Market
September	Artapalooza Farmer's Market
October	Girls' Night Out Pink Ribbon Run Halloween on Main
November	Holiday Hoopla Kickoff
December	Holiday Hoopla events each Thursday & Saturday



Halloween on Main

Hops on Main



Farmers Market

Movies Under the Moon



Holiday Hoopla

Experience Cedar Falls!

CedarFallsDowntown.com

LIVE HERE.

The Cedar Valley region is located in northeast Iowa, totaling 236,000 in population. We are home to one of three Regents' universities in the state, a 4-year private college, nationally recognized historic downtown districts, a state-of-the-art performing arts center, innovative schools, and only one of a dozen communities in the U.S. offering 1 gigabit service. The Cedar Valley is within a day's drive of all major Midwest markets, with direct commercial flights to/from Chicago and private charter air service. The Cedar Valley's commitment to quality-of-life shines through in its extensive recreational trails, parks, museums of every variety, and golf courses. The Cedar Valley's cultural scene rivals that of much larger metropolitan areas.



POPULATION

	2015	2020
Waterloo-Cedar Falls MSA	170,684	171,845
Black Hawk County	133,467	134,312
Cedar Falls	43,072	43,068
Evansdale	8,568	8,686
Hudson	2,828	2,917
Waterloo	71,925	72,430
Bremer County	24,728	24,986
Waverly	12,014	12,149
Buchanan County	20,886	20,827
Butler County	15,031	15,108
Chickasaw County	12,153	12,013
Grundy County	12,488	12,548
Reinbeck	2,597	2,566
Tama County	17,285	17,005
Cedar Valley Region	236,038	236,799

Source: EMSI - Courtesy of Mid American Energy Co.

RECREATIONAL & SPORTING OPPORTUNITIES

Public Parks	94
Dog Parks	2
Municipal Golf Courses	5
Disc Golf Courses	2
Public Swimming Pools/Aquatic Centers	5
Public Tennis Courts	28
Softball/Baseball Diamonds	23
Ice Skating/Hockey Arenas	6
Campgrounds: Sites	7:559
Public Boat Launches	15
Soccer Complexes: Fields (outdoor)	1:15
Soccer Fields (indoor)	2

CLIMATE

		Avg Temp
Spring	Mar-May	48.4
Summer	Jun-Aug	71.6
Fall	Sept-Nov	49.9
Winter	Dec-Feb	21.4

	Avg Rain	Avg Snow
Mar-May	3.4	2.2
Jun-Aug	4.7	0
Sept-Nov	2.4	1.1
Dec-Feb	1.0	6.1

Source: weatherbase.com

TRANSPORTATION

Interstate Highways	I-380
Federal Highways	US 20, 63, 218
State Highways	IA 21, 57, 58, 281
Mass Transit	MET Transit
Passenger Air Service	Waterloo Regional Airport
Municipal Airports	9

ARTS & CULTURE

Museums	13
Public Libraries	2
Visual Arts & Galleries	6
Performing Arts Venues	10
Amusement Centers	10
Symphony Orchestra	1

HEALTH CARE OFFICES

Physician	15
Dentistry	15
Chiropractic	15
Vision	9

COST OF LIVING

8.1% LOWER THAN THE U.S. AVERAGE



\$296,524

Average 2,000 sq ft new home



\$793

Average 2-bedroom apartment



Utilities are on average **10.4%** lower in the Cedar Valley

Source: ACCRA Cost of Living Index, 2014 Annual Average

MAJOR EMPLOYERS

John Deere	Manufacturing	5,500
Wheaton Franciscan Healthcare	Health Care	2,799
Tyson Fresh Meats	Food Processing	2,600
University of Northern Iowa	Education	2,214
Unity Point Health	Health Care	1,851
Waterloo Community Schools	Education	1,707
Hy-Vee Foods Store(6)	Grocery	1,432
CBE Companies, Inc	Financial	982
Bertch Cabinet Manufacturing	Manufacturing	839
Target Regional Distribution	Distribution	800
Omega Cabinetry Ltd	Manufacturing	750
Cedar Falls Community Schools	Education	736
VGM Group	Diversified	725
Black Hawk County	Government	713
City of Waterloo	Government	699
Hawkeye Community College	Education	664
Ocwen	Financial	650
Area 267 Education Agency	Education Support	615
Martin Brothers Distributing	Distribution	600
Isle Casino & Hotel Waterloo	Entertainment	542
Western Home Communities	Health Care/Housing	520
CUNA Mutual Life Insurance	Financial	515
Peterson Contractors, Inc	Construction	510
Viking Pump	Manufacturing	504
Wartburg College	Education	500
Waverly Health Center	Health Care	436
Cedar Valley Medical Specialists	Health Care	430
Veridian Credit Union	Financial	425

Data collected Fall 2014; data includes both full & permanent part-time positions. For a comprehensive list of area employers visit www.cedarvalleyalliance.com.



WORK HERE.

The Cedar Valley is home to a wealth of successful companies. Business owners and employees appreciate how the community fosters business and talent development, entrepreneurship, and creativity.

TALENT SOLUTIONS

Talent Solutions is a collection of services designed to help Cedar Valley employers attract, retain and connect with prospective workforce both here locally and outside of the region. Events such as our "Live the Valley" summer intern/part-time student series and services to market investor job openings through our job board, social media promotions and representation at regional career fairs are just a few of the ways we seek connect your business to the talent you need to grow.

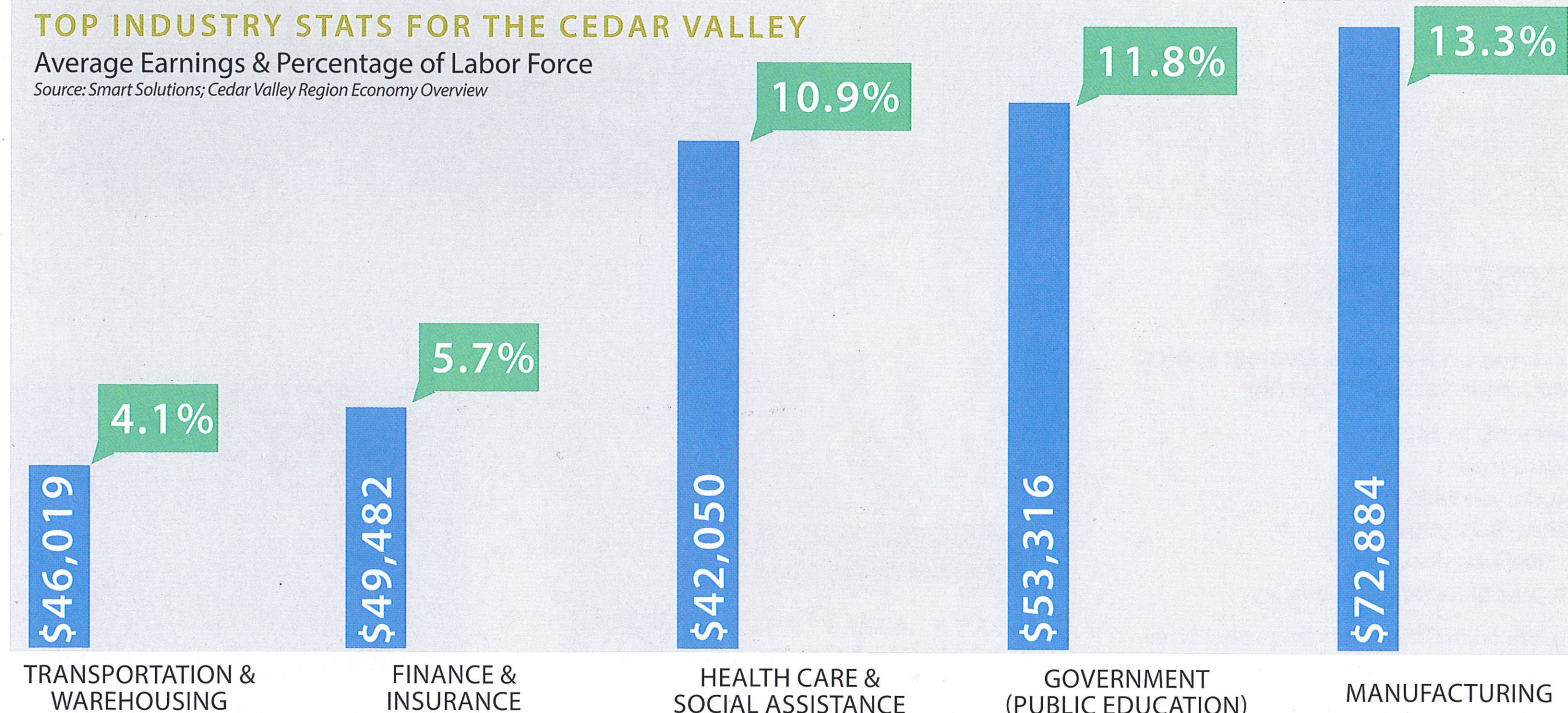
Job Opportunity Sources

workthevalley.org
cedarvalleyjobs.com

TOP INDUSTRY STATS FOR THE CEDAR VALLEY

Average Earnings & Percentage of Labor Force

Source: Smart Solutions; Cedar Valley Region Economy Overview





LEARN HERE.

The Cedar Valley boasts strong public and private educational systems from early childhood education to master's degree programs. The universities and colleges serving the Cedar Valley award more than 3,500 degrees annually, and the community colleges and technical schools graduate over 3,000 students per year.

LEADER VALLEY

Leader Valley, dubbed for its focus on youth leadership development, is a blossoming collaborative partnership between Cedar Valley businesses, the community and our schools. Leader Valley assists K-12 schools in providing opportunities for their students to develop essential life skills and competencies for the 21st Century through innovative programming. For more information, visit www.leadervalley.org.

PRIMARY EDUCATION

	Avg ACT score	Enrollment
Cedar Falls	24	5,194
Cedar Valley Catholic Schools	22.4	1,059
Gladbrook-Reinbeck	21.4	554
Hudson	23.6	738
Independence	23.3	1,457
Waterloo	20	10,933
Waverly-Shell Rock	22.5	2,203

EDUCATIONAL ATTAINMENT

	CV	IA	US
High school diploma	90.3 %	91.0 %	86.0%
Some college, no degree	53.6 %	58.1 %	57.9 %
Associate's degree	33.5 %	36.4%	36.7 %
Bachelor's degree	22.5 %	25.8 %	28.9 %
Graduate or professional degree	6.9 %	8.1%	10.8 %

Source: US Census Bureau, ACS 2014

HIGHER EDUCATIONAL INSTITUTIONS

Title	Type	Enrollment
University of Northern Iowa	University	11,928
Hawkeye Community College	Community/Technical College	5,294
Wartburg College	Private University/College	1,661
Allen College	Health Sciences Programs	575
Kaplan University	Private University/College	410
Upper Iowa University	Private University/College	500



JOHN DEERE TRACTOR & ENGINE MUSEUM

The John Deere Tractor & Engine Museum opened in 2014. The museum documents the history of the company. These stories are told with exhibits including 19 tractors from different eras, 7 engines and 25 hands-on interactive exhibits, a theater and a retail gift shop.



ONLINE RESOURCES

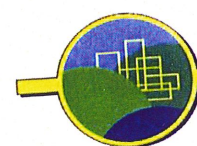
Economic Indicators, Demographics
data.cedarvalleyalliance.com

Moving to the Area
vcfbor.com
cedarvalleylife.com
cedarfallstourism.org
ravelwaterloo.com
facebook.com/LiveTheValley

Industrial/Office Buildings and Sites
cedarvalleyalliance.com/SiteSelection
cedarvalleyregionofiowa.com

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BLACK HAWK COUNTY
GAMING ASSOCIATION
 HELPING THE CEDAR VALLEY



Black Hawk Economic Development, Inc.

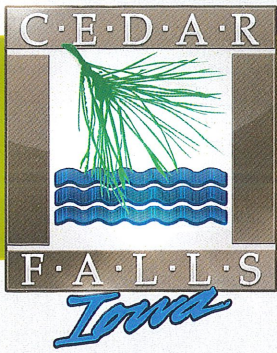
Steve Brustkern
 Executive Director

3835 W 9th Street
 Waterloo, IA 50702
 Phone: (319) 235-2960
 Email: steveb@bhed.org
 Fax: (319) 235-9171
 Website: www.bhed.org

CEDAR VALLEY OF IOWA

FACT SHEET

The Cedar Valley economic area consists of the following counties: Black Hawk, Bremer, Buchanan, Butler,



Economic Development

City of Cedar Falls, Iowa | Department of Community Development | 220 Clay Street | Cedar Falls, Iowa 50613 | Ph: (319) 273-8606 | Fax: (319) 273-8610

Proactive and Business Friendly Environment

The nationally recognized Cedar Falls Industrial & Technology Parks offer exceptional solutions for manufacturing, distribution, corporate office, and technology-based companies with expansion or relocation needs. The availability of city-owned, shovel-ready development sites, interstate access, rail access, fiber optics, affordable and reliable utilities, financial and training incentives, and one of the most skilled and productive work forces offers the right combination for your business success.

"Whenever we bring in customers from the East or West Coast, they are blown away by what they find right here in the Cedar Falls Industrial Park."

Kevin R. Harberts
President/CEO
Kryton Metals

Competitive Financial Incentives

Land incentives for city-owned development sites are customized to meet your specific business needs based on building size, financial strength, job creation/retention, growth potential, and capital investment. Coupled with aggressive tax incentives and other potential forms of loans and grants, the City of Cedar Falls will work with the Iowa Economic Development Authority and other local economic development groups to maximize the available funds and programs for your business.

Exempted and Rebated Taxes

The Cedar Falls tax structure is continually among the friendliest of Iowa's 15 largest cities. The city's Industrial and Corporate Office tax exemption/rebate program is designed to assist your project by providing a 5-Year Partial Property Tax Exemption/Rebate, beginning with a 75 percent exemption/rebate in Year 1. The exemption/rebate schedule decreases by 15 percent annually over the next four years.

Job Training Program

Your business can reach its maximum production level in the least amount of time through flexible, custom-tailored employee training programs offered by the Hawkeye Community College Center for Business and Industry. Forgivable loans are available for employee skills assessment; training equipment, materials, and supplies; college tuition, books, and fees; customized or general instruction at your place of business; and engaging the services of a private trainer.



Iowa Laser Technology



Technology/Utilities

City of Cedar Falls, Iowa | Department of Community Development | 220 Clay Street | Cedar Falls, Iowa 50613 | Ph: (319) 273-8606 | Fax: (319) 273-8610

We're Ready for Business

Cedar Falls offers state-of-the-art technology, progressive industry partners, and an abundant labor force that embraces a strong Midwestern work ethic. Because of these qualities, Cedar Falls' Industrial and Technology Parks have become the country's premier destinations for all types of businesses, particularly distribution, logistics, manufacturing, and technology-based companies. The more than 160 companies in our industrial parks employ nearly 7,000 people.

The park has more than
7 million square feet of
developed building space.

"Cedar Falls does a fantastic job supporting local businesses and understanding their needs. The economic climate they create is precisely what new and growing businesses are looking for. Here, you will also find an optimal balance between that small community feel and the opportunities that large cities have to offer such as broadband internet and first-class business office parks."

Tom Penaluna
Chief Executive Officer and
Chairman of the Board
CBE Group

Located on the south edge of the city, the Cedar Falls Industrial and Technology Park is less than one mile north of U.S. Highway 20, Cedar Falls' freeway link to Interstate 380 and the rest of the nation. Numerous shovel-ready sites are also available, ranging from 1 acre to 100 acres, for industrial and corporate office sites. The park

also has fiber optics, incorporated recreational trails, and support services (hotels, banks, restaurants, a convention center), which create a unique business setting. Match these amenities with a very pro-business local government and you have an exceptionally attractive development climate.

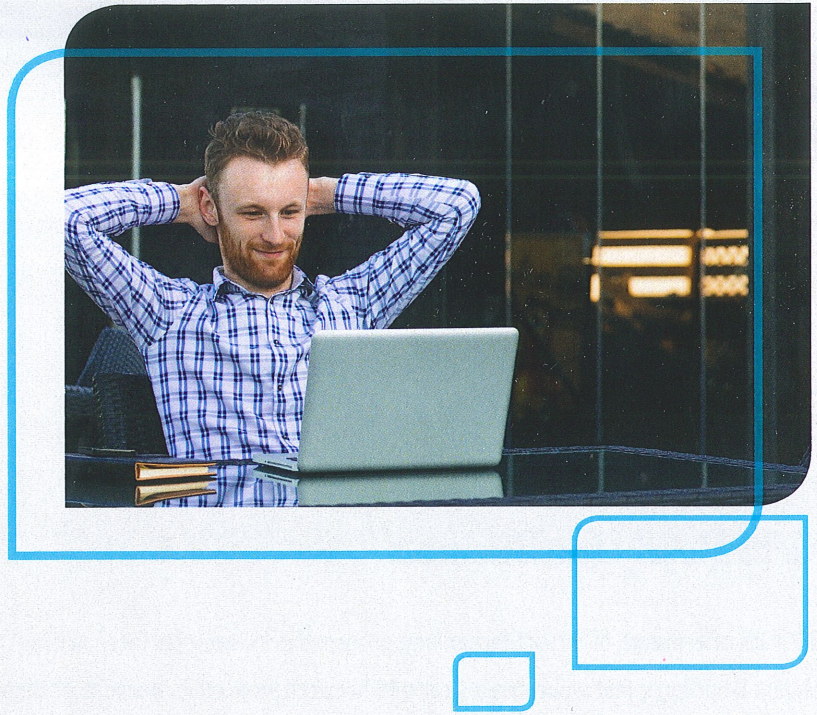
Our 100-acre Northern Cedar Falls Industrial Park, completed in 2013, is strategically located for business success. This multi-modal park adjacent to the Waterloo Regional Airport, has rail service via Canadian National Railway, and provides immediate access to Highway 218 and the Interstate 380 freeway link, also known as the Avenue of the Saints that stretches from Minneapolis/Saint Paul to St. Louis.



CBE Group

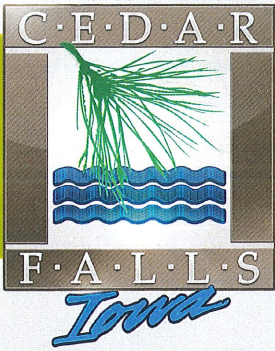
The World Takes Note of Our Advanced Technology

As Iowa's first Gigabit city, all eyes are on Cedar Falls. The President of the United States had to visit in 2015 to see it for himself. Google named us their 2014 Iowa digital "eCity" -- which in essence names us the best city in Iowa for e-commerce. These amazing accolades were largely realized due to the forward thinking and investment by our municipal utility company, Cedar Falls Utilities (CFU). CFU constructed and manages a citywide fiber network that is as fast as some of the best networks in the world. In 2015, it was ranked 4th worldwide, coming in behind Hong Kong, Tokyo, and Paris -- and almost 100 times faster than the national average! That gives businesses a major e-commerce advantage, and residents an unbelievably exceptional online experience.



CFU is also dedicated to keeping businesses and residents connected to affordable and reliable electric, gas and water. When all of their services are bundled together, customers enjoy some of the biggest savings in the state -- more than \$612 savings per household per year compared to 20 major Iowa communities from a study in 2013!

CFU remains focused on the future. They have made continued investments in fiber and communications, and look forward to keep our city a leader. Upgrades to the electric infrastructure, LED streetlights, a new natural gas border station and other improvements will keep Cedar Falls the best place to call home for your business and family.



Education

City of Cedar Falls, Iowa | Department of Community Development | 220 Clay Street | Cedar Falls, Iowa 50613 | Ph: (319) 273-8606 | Fax: (319) 273-8610

Learn Here, Go Far

Lifelong learning has always been a top priority within the state of Iowa. Cedar Falls and the surrounding area offers these top-notch educational options for students of all ages.

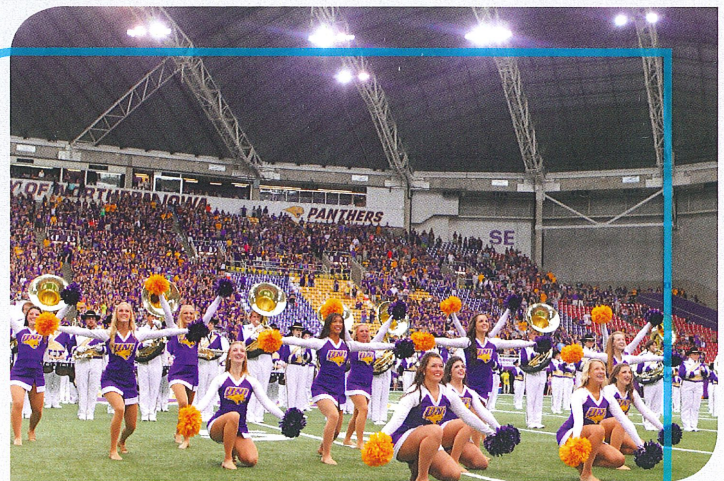
Colleges and Universities

Cedar Falls is home to the University of Northern Iowa, one of the state's three Regent universities, with approximately 12,000 students. UNI is nationally known for preparing students for success in a rapidly changing, globally competitive, and culturally diverse world.

Among its many accolades, UNI is ranked second in the Best Regional Universities (Midwest) category for public universities in U.S. News & World Report's 2014 America's Best College's guidebook. Also in 2014, Kiplinger's Personal Finance ranked UNI as one of the 25 Best College Values Under \$30,000/Year. UNI has been designated a Top Military Friendly University by Military Advanced Education Magazine and a Top Green College by The Princeton Review's Guide to 322 Green Colleges 2013.

UNI offers more than 90 majors and is especially known for its outstanding degree programs in education; accounting; parks, recreation, and leisure services; the social sciences; and the biological and biomedical sciences. Nearly 75 percent of UNI alumni live in Iowa a decade after graduation, which attests to our state being an attractive place to live, learn, and prosper.

UNI is proud to have the state's only major domed stadium, the UNI-Dome, which can accommodate 16,000 people. The Dome has an AstroTurf football surface that can be rolled up when not in use and an all-purpose floor marked as a running track. This outstanding facility is also used for concerts, commencement ceremonies, and community events such as craft shows. Adjoining the UNI-Dome is the McLeod Center where nearly 7,000 fans can watch men's basketball, women's basketball and volleyball, and a variety of concerts.

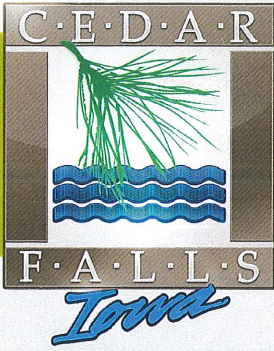


[Hawkeye Community College](#) is one of Iowa's 15 community colleges and is home to nearly 6,300 students. In addition to its main campus, Hawkeye has six locations within a 35-mile radius. Many students receive their Associates Degree at Hawkeye and transfer to UNI to complete their bachelor's degree. Hawkeye has more than 45 one- and two-year programs that help prepare students for a variety of career fields, such as nursing, advanced manufacturing, dental hygiene, and civil and construction engineering technology. Hawkeye also has an Advanced Industrial Technology and Training Program, conveniently located in the Cedar Falls Industrial & Technology Park.

Other higher-education options include Allen College, which educates nursing and other allied health professionals, and Kaplan University, which provides undergraduate, graduate, and continuing professional education through campus-based and online programs.

The K-12 schools in Cedar Falls provide a solid scholastic foundation that prepares students to take their place in today's global society. The Cedar Falls Community School District has six elementary schools, two junior high schools, one alternative high school, and one high school. In 2013, U.S. News & World Report and Newsweek rated Cedar Falls High School as one of the top high schools in the state and nation.

Just over 5,100 students attend school within the Cedar Falls Community School District. Our student population is diverse, as 20 native languages are spoken by students. Our innovative, student-focused instructors work closely with students to help them realize their academic and personal potential. This high-achievement mentality comes naturally, as 52 percent of district staff members have training at the master's level or beyond.



Quality of Life/Culture

City of Cedar Falls, Iowa | Department of Community Development | 220 Clay Street | Cedar Falls, Iowa 50613 | Ph: (319) 273-8606 | Fax: (319) 273-8610

You'll Fall for Our Community

Cedar Falls is part of the Cedar Falls/Waterloo metropolitan area, the fourth largest urban area in the state of Iowa. Commonly referred to as the Cedar Valley Communities, around 165,000 residents with a strong Midwestern work ethic call this area home. We know you'll find our multicultural, educated community an exceptional place to work, live, and raise a family.

The charming Main Street District in downtown Cedar Falls offers an impressive mix of shopping, dining, entertainment, and cultural experiences. With its stunning architecture, eclectic public art, and commitment to historic preservation, it's no surprise that downtown Cedar Falls is certified as one of Iowa's cultural districts.

Within a 10-minute drive from downtown Cedar Falls is the state-of-the-art Gallagher-Bluedorn Performing Arts Center on the University of Northern Iowa campus. Gallagher-Bluedorn is one of Iowa's newest centers for the arts and hosts more than 300 performances each year. During the 2013-14

season, the UNI and Cedar Valley communities were treated to Tony Award-winning plays *Hello, Dolly!* and *Macbeth*, concerts by world-renowned recording artists Lisa Loeb and Josh Thompson, and lectures by such notables as Pulitzer Prize-winning biographer, historian, and political commentator Doris Kearns Goodwin. Add to these offerings ballets, operas, comedians, and jazz and symphony performances — among many others — and you have an enviable lineup.

Cedar Falls is a designated Blue Zones demonstration site, which means we're creating a community where residents can live healthier, happier, longer lives. (Blue Zone is a concept used to identify demographic and/or geographic areas where people live measurably longer lives.) To that end, the Cedar Valley Trails system has more than 110 miles of multi-use, paved trails for year-round fun: biking, hiking,



Oster Regent Theatre

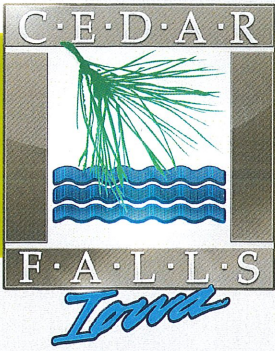
walking, cross-country skiing, skating. The list is endless! The Cedar Falls-Waterloo metro area also has more than 5,000 acres of lakes, making the Cedar Valley a Midwestern hub for outdoor recreational activities that appeal to people of all ages.

If golf is your game, you'll find two municipal and one private golf course in Cedar Falls. When you're ready for a new challenge, there are 11 municipal, public, and private courses within 15 miles of Cedar Falls, all offering manicured fairways, well-kept greens, quick tee offs, and reasonable rates.

There's no better place to cool off than at The Falls Aquatic Center. You can shoot down the tube slide or raft slide, float down the lazy river, or swim some laps in the 25-meter lap pool. The Falls offers fun for people of all ages!

Disc golf. Baseball. Hockey. Soccer. NCAA Division I athletics. No matter what your sport, there are plenty to participate in, watch, and enjoy in Cedar Falls.

Cedar Falls is conveniently and centrally located. Chicago, Minneapolis-St. Paul, St. Louis, Kansas City, and Omaha are all within a few hours' drive. American Airlines provides two daily commercial flights from the Waterloo Regional Airport to Chicago O'Hare, connecting you to anywhere in the world.



Healthcare

City of Cedar Falls, Iowa | Department of Community Development | 220 Clay Street | Cedar Falls, Iowa 50613 | Ph: (319) 273-8606 | Fax: (319) 273-8610

Caring for Your Health

Cedar Falls is home to Sartori Memorial Hospital, a 100-bed, full-service hospital that provides acute, sub-acute, and outpatient care. Sartori is an affiliate of Wheaton Franciscan Healthcare System. Hospital services include 24-hour emergency room and ambulance transportation, intensive care, general medical care, surgery, and ambulatory care.

Allen Hospital in Waterloo is a 204-bed, not-for-profit community hospital serving the Cedar Valley. Allen is an affiliate hospital of UnityPoint Health, which cares for one of every three patients in Iowa. Allen also has two other local healthcare facilities: United Medical Park and Prairie Medical Park.

Covenant Medical Center in Waterloo is a 366-bed, full-service, multi-specialty hospital that provides acute, sub-acute, and outpatient healthcare.



[Cedar Valley Medical Specialists](#) in Waterloo is a locally owned and operated healthcare organization that provides high-quality, cost-efficient patient care in northeast Iowa through a community of specialty providers. Nearly 60 physicians in 19 specialties and 30 providers/mid-level practitioners provide care to area residents.

Cedar Falls is about a two-hour drive to the Mayo Clinic in Rochester, Minnesota, and less than a 90-minute drive to the University of Iowa Hospitals and Clinics in Iowa City, in case additional testing or procedures are needed.

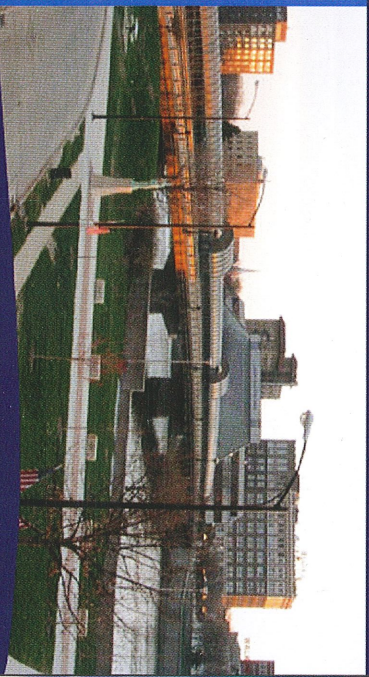


CITY OF WATERLOO – ECONOMIC DEVELOPMENT

715 MULBERRY STREET • WATERLOO, IA 50703 • (319) 291-4366

- HOME
- ABOUT WATERLOO
- AVAILABLE SITES/BUILDINGS
- LINKS
- FAQ
- CONTACT US

- WATERLOO, IOWA
- DEMOGRAPHICS
- ZONING & PERMITS
- INCENTIVE PROGRAMS & AREAS
- QUALITY OF LIFE
- UTILITIES
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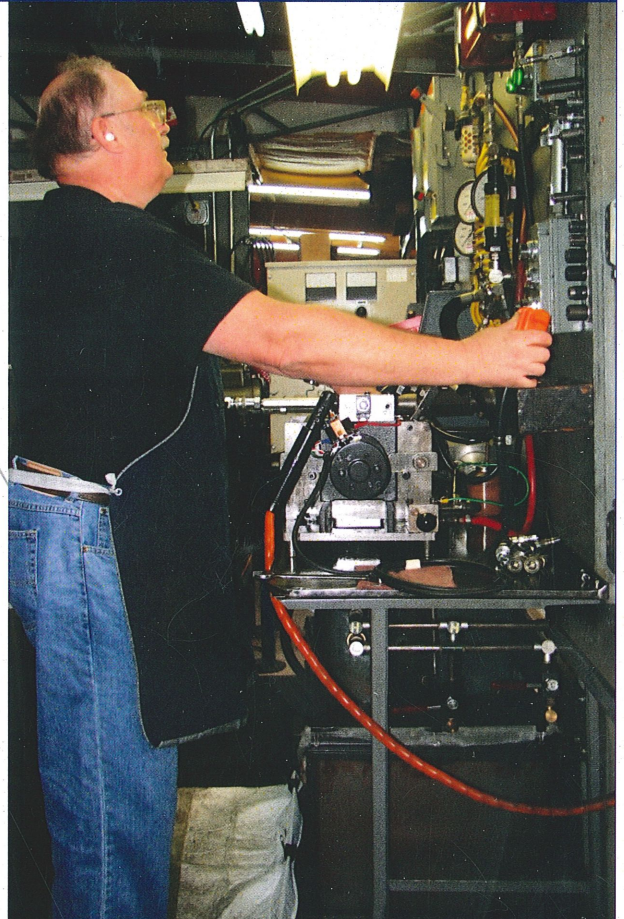
www.cityofwaterlooia.com

In cooperation with


WIDA
Waterloo Industrial
Development Association

Opportunity Lives Here

JONES COUNTY, IOWA



Opportunity

Quality

Thrive

Prosper

Workforce

Grow



JONES COUNTY

SNAPSHOT

County Population: 20,638

Laborshed Region Population: 216,373

Unemployment Rate: 3.6% (Nov 2014)

Major Employers:

- Anamosa State Penitentiary
- Bennett Machine & Fabricating
- Energy Manufacturing
- J & P Cycles
- Maquoketa Valley Electric Cooperative
- NCI Building Systems
- Oak Street Manufacturing
- Orbis Corporation
- Polo Custom Products
- School Districts
- Unity Point Health– Jones Regional
- Welter Storage Equipment

Utilities:

Gas: Black Hills Energy

Electric: Alliant Energy and
Maquoketa Valley Electric Cooperative

You are invited to invest in Jones County, Iowa!

Jones County is perfectly positioned to assist you in growing your existing business or developing your new business. Located in the heartland of America, we offer you a convenient, accessible hub and a hardworking, quality workforce that you will not find elsewhere.

This packet will provide you with the information you need to get started learning about the possibilities in Jones County. We have shovel-ready sites, buildings ready to fit to your specifications, a trainable workforce to fit your needs and many benefits to locate here.

We have the right location and amenities to not only meet the needs of your business, but to help you succeed in a big way.

Our team is ready to assist you throughout this process. Thank you for the opportunity to share this information. If you have any further questions or needs please feel free to contact me at any time. I am here to help!

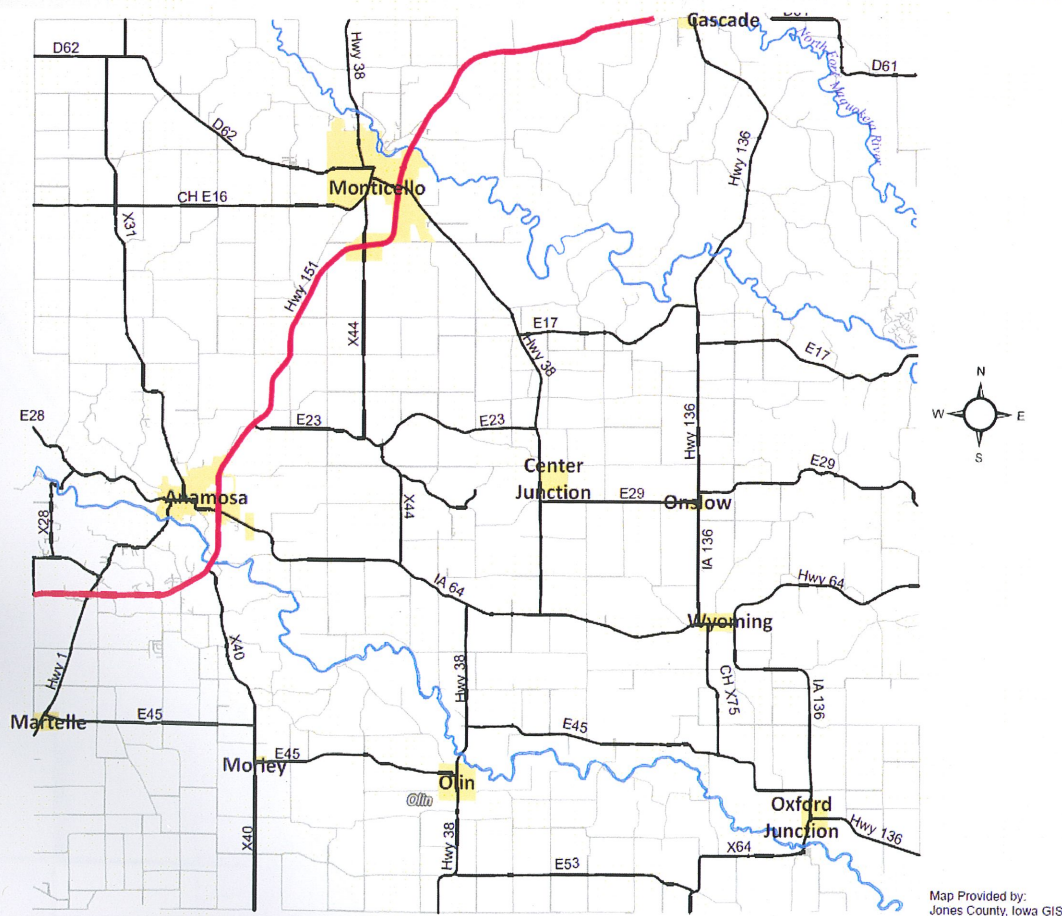
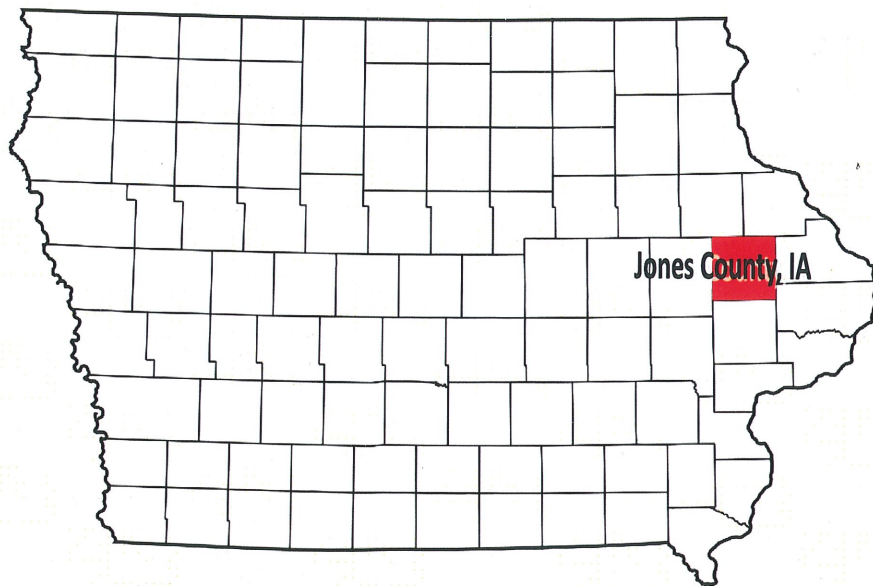
Sincerely,

Dustin J. Embree
Executive Director

LOCATION

The State of Iowa is located in the north central part of the United States. Jones County is located in east central Iowa. The county is approximately halfway between Cedar Rapids and Dubuque on four-lane US Highway 151. Interstate 380 connecting Waterloo/Cedar Falls to Cedar Rapids to Iowa City is a convenient 30 miles from Jones County.

Jones County is a short distance from major Midwest cities. In approximately 3 hours you can travel to Des Moines, 3.5 hours to Chicago or 4.5 hours to Minneapolis or Omaha.



- Adjacent Counties Include:**
- Cedar
 - Clinton
 - Delaware
 - Dubuque
 - Jackson
 - Linn

AVAILABLE SITES

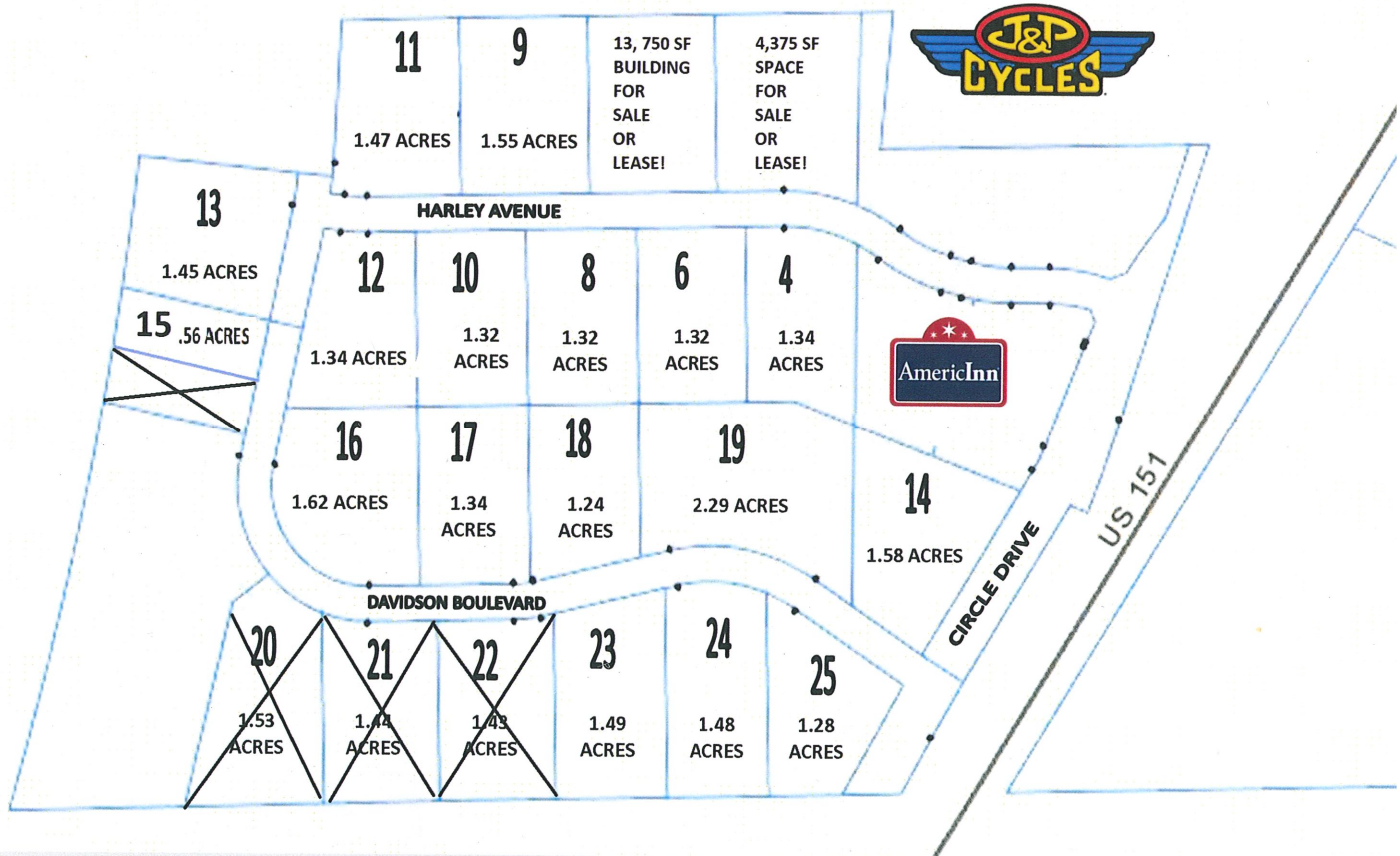


ANAMOSA BUSINESS PARK

Ideally situated directly off of US Highway 151, the Anamosa Business Park is ready to welcome your company. Over 20 acres of shovel-ready land for you to build your new facility, or check out one of the existing buildings for sale or lease. Lots average 1.5 acres each, but can be combined to fit your needs.

Home to J & P Cycles Retail Store & Distribution Center, the park has thousands of visitors each year. J & P Cycles is the largest after-market motorcycle parts and accessories supplier in the world.

The AmericInn Hotel is also nearby to provide quality, luxury accommodations for all of your business needs.

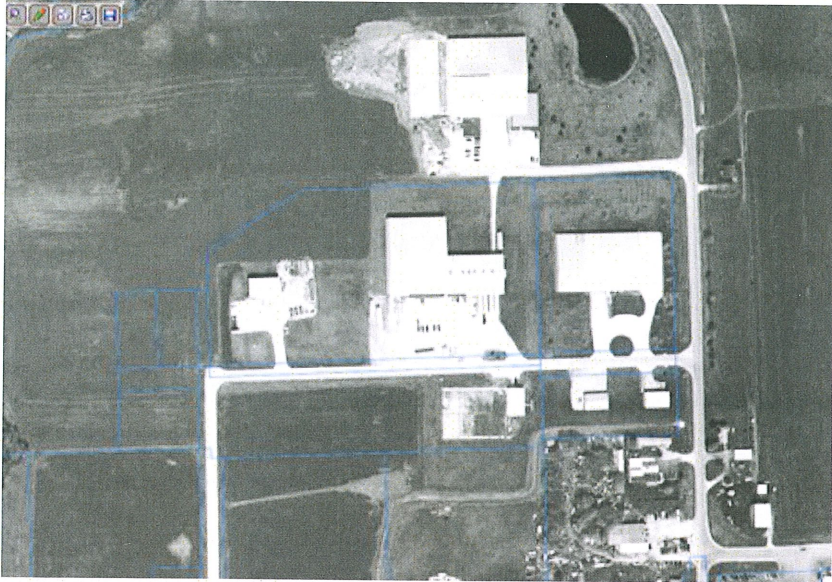


JONES COUNTY ECONOMIC DEVELOPMENT

118 E. MAIN STREET | P.O. BOX 463 | ANAMOSA, IA 52205

319-480-7446 | DIRECTOR@JONESCOUNTYDEVELOPMENT.COM | WWW.JONESCOUNTYDEVELOPMENT.COM

AVAILABLE SITES



YEOMAN'S INDUSTRIAL PARK

Monticello is rich with manufacturing. Success breeds success, and Monticello is well suited to fit your needs. The Yeoman Industrial Park has 15+ acres available for development with roads and utilities nearby. Your neighboring businesses include Foam Rubber Products, Yeoman & Co, and Minntex.

Transportation is hassle free with this park located less than 1/4 mile from IA Highway 38 and 1/2 mile from US 151.



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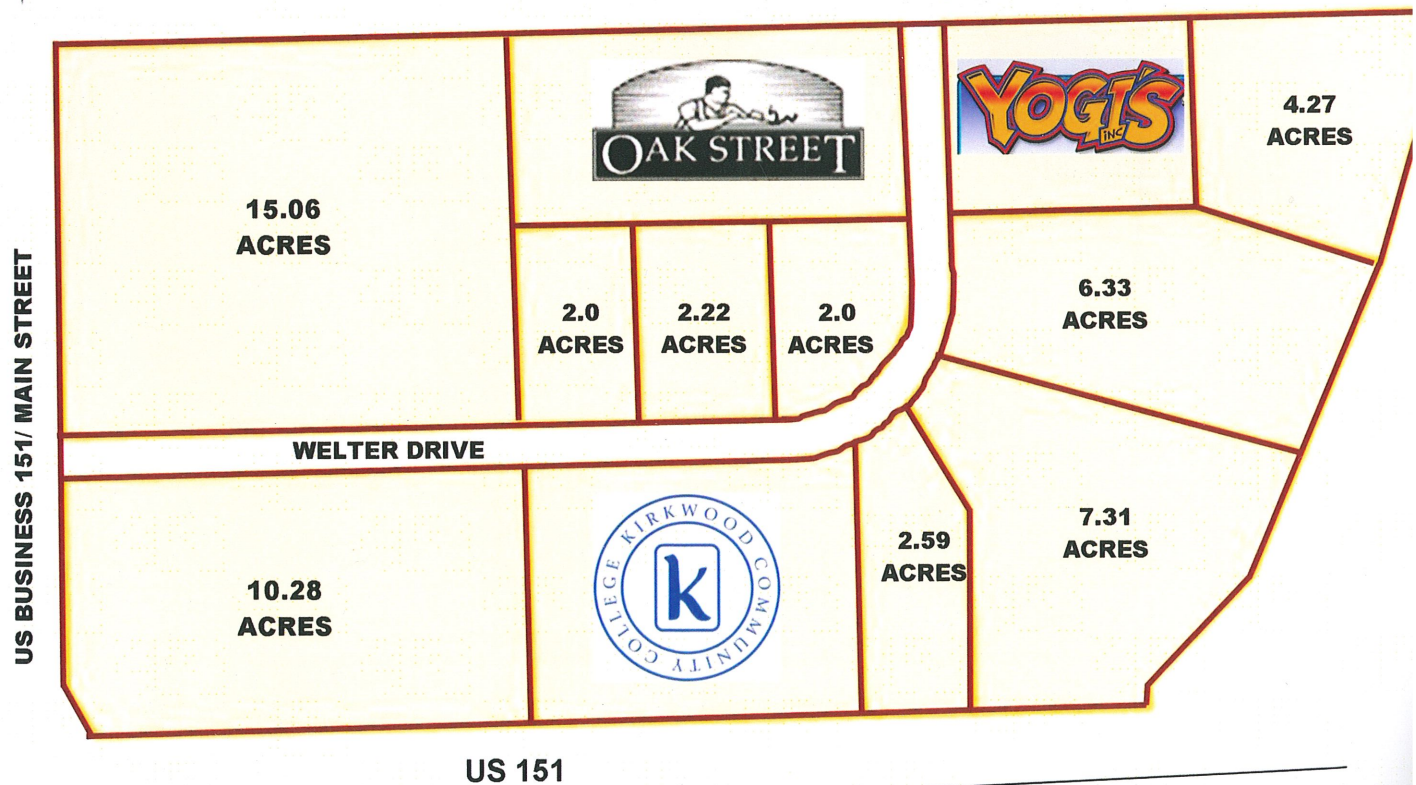
AVAILABLE SITES



WELTER COMMERCIAL PARK

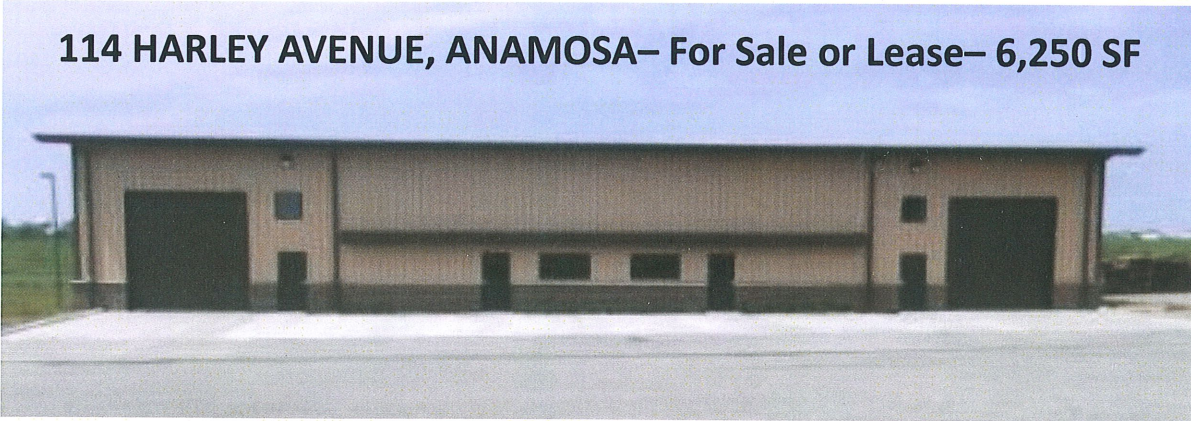
Highly visible and accessible from US Highway 151, this shovel-ready park, zoned for mixed-commercial use, is home to Oak Street Manufacturing, Yogi's Inc, and the Jones Regional Education Center, a local branch of Kirkwood Community College. New developments include a BP truck stop and convenience store located across Business 151 (opening in April 2015) and a new hotel currently in the planning stage.

Over 50 acres are available for development and all utilities are readily available on site.



AVAILABLE BUILDINGS

114 HARLEY AVENUE, ANAMOSA– For Sale or Lease– 6,250 SF



BUILT IN 2011

\$385,000

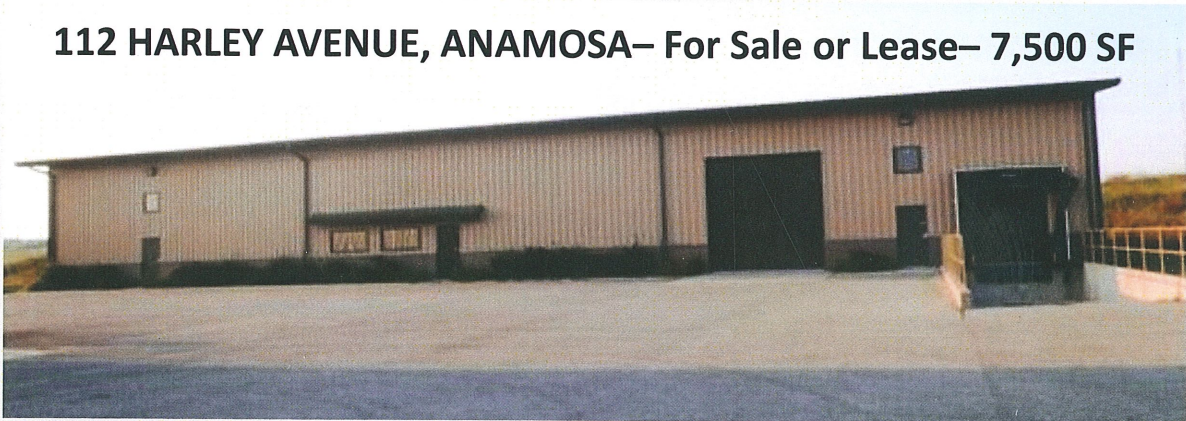
\$4/SF FOR LEASE

19 FT SIDEWALLS

LOT– 50 X 125

Steel frame construction, insulated with liner. Building is split in half, 3, 125 SF/side. Each side has it's own restroom and office space and separate heating and cooling. The main space has a radiant natural gas heat system.

112 HARLEY AVENUE, ANAMOSA– For Sale or Lease– 7,500 SF



BUILT IN 2008

\$495,000

\$4/SF FOR LEASE

19 FT SIDEWALLS

LOADING DOCK

1.55 ACRES

Steel frame construction, insulated with liner. This building has a loading dock and drive in overhead door.

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AVAILABLE BUILDINGS

108 HARLEY AVENUE, ANAMOSA— For Sale or Lease— 8,500 SF



BUILT IN 2007
\$4/SF FOR LEASE
17.5 FT SIDEWALLS
LOT— 1.76 ACRES

Steel frame construction, insulated with liner. Building is split in half, 4,250 SF/side. Each side has it's own restroom and office space and separate heating and cooling. The main space has a radiant natural gas heat system. The west side is leased to an auto repair business. This lot has a shovel ready pad with all utilities for quick construction of an additional building to suit your needs!

301 OLD DUBUQUE ROAD, ANAMOSA— For Sale or Lease— 25,132 SF



\$329,000
\$3.00/SF LEASE
18 FT SIDEWALLS
LOT— 2.5 ACRES

This building provides a 5,000 SF brick office space, and 20,000 SF of steel structured warehousing/manufacturing space. It features two loading docks and a drive in overhead door. Only a quarter mile to US 151.

JONES COUNTY ECONOMIC DEVELOPMENT

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ECONOMY

Jones County touts a strong and diverse industrial and commercial base as part of our resume, along with the agricultural heritage that Iowa is known for. With over 500 businesses countywide, Jones County is on the fast track to additional growth.

Our leading employers include:

- Bennett Machine and Fabricating (www.bmandf.com)- Bennett Machine and Fabricating offers high speed and heavy duty machining services. They currently employ over 100.
- Energy Manufacturing (www.energymfg.com)- Energy Manufacturing designs and produces custom hydraulic cylinders and valves and fluid power components in over 115,000 ft² of space dedicated to their process. Energy employs approximately 140.
- Innovative Ag Services (www.innovativeag.com)- With 34 locations, Innovative Ag Services is the second largest Agricultural Cooperative in the State of Iowa. Headquartered in Monticello, the company employs approximately 340 throughout all of its locations.
- J & P Cycles (www.jandpcycles.com)- Homegrown in Jones County, J & P Cycles is the nation's leading supplier of aftermarket motorcycle supplies and accessories. J & P employs approximately 190 people.
- Medplast (www.medplastgroup.com)- Employing over 100 and growing in their Monticello facility, Medplast is a leading provider of highly engineered custom plastic processing solutions for the global healthcare market.
- NCI Building Systems (www.ncibuildingsystems.com)- NCI Building Systems designs, manufactures and markets a comprehensive line of metal buildings and components for the non-residential construction industry. They employ approximately 130 people.
- Orbis Corporation (www.orbiscorporation.com)- Employing approximately 140 people locally, Orbis Manufacturing is a leader in reusable plastic pallets, totes, dunnage and bulk systems.
- Polo Custom Products, a division of M-C Industries (www.polocustomproducts.com)- Polo specializes in custom industrial sewing, RF welding, and thermoforming for several OEM markets including medical, safety, military, industrial, and electronics. Their clients include Harley Davidson and the United States Government. Polo employs over 150 in their Monticello plant.



As a member of our economic base, be assured that your business will be a part of our team and you will have our continued commitment to assist your successful growth.

INFRASTRUCTURE

AIR SERVICE

The Monticello Regional Airport, located 1/2 mile south of Monticello along Highway 38, offers local and regional industries a convenient, accessible location to service your flying needs.

The airport is served by a Fixed Base Operator (FBO), Monticello Aviation, who offers airplane maintenance, sales, and flight training in addition to the sale of gasoline and jet fuel. Rental vehicles or a courtesy car are also available upon request.

Monticello Aviation opened a new FBO building in late 2013 with brand new pilot and guest facilities. The primary runway measuring 4400 feet in length allows for the opportunity for corporate aircraft to fly into or out of Jones County.

For traditional passenger travel, the Eastern Iowa Airport (eiairport.org) and the Dubuque Regional Airport (flydbq.com) are both a short distance (approximately 30 miles).



COMMUNICATIONS

- Centurylink (www.centurylink.com)– Internet, television and voice communications.
- Martelle Communications Co-Op (www.martellecom.com)– Telephone, cable, internet and cellular phone service.
- Mediacom (www.mediacomcc.com)– Digital cable television, high-speed internet and phone service.
- Olin Telephone Company (www.olintelephone.com)– Telephone, cable and internet technology.
- Windstream Communications (www.windstream.com)– High-speed internet, digital television and phone service.

GROUND

- US Highway 151-Four-Lane connects Jones County west to Cedar Rapids and east to Dubuque.
- Iowa Highway 64 connects Jones County to US 61 south to the Quad Cities.
- Iowa Highway 38 connects Jones County to US Hwy 20.
- Iowa State Highway 1 connects Jones County to Interstate 80 at Iowa City.
- Iowa State Highway 136 connects Jones County to Clinton and further to Illinois.

INFRASTRUCTURE

UTILITIES– ELECTRIC & GAS

- **Alliant Energy- (www.alliantenergy.com)**
Alliant is a Midwest energy company that provides electric and natural gas services to residential and business customers in communities throughout Iowa, Wisconsin and Minnesota. Alliant serves over 1 million electric and over 400,000 natural gas customers in the tri-state region.
- **Black Hills Energy– (www.blackhillsenergy.com)**
Black Hills Energy provides electric and natural gas service to over 600,000 customers throughout Colorado, Iowa, Nebraska and Kansas.
- **Maquoketa Valley Electric Cooperative– (www.mvec.coop)**
Maquoketa Valley Electric Cooperative (MVEC) is a non-profit electrical distribution cooperative, owned by its over 12,000 members. MVEC serves over 16,000 households, farms and businesses in 9 counties in Iowa.

UTILITIES– WATER & SEWER

Each of our 9 communities offer their own water and sewer services. Contact information is as follows:

- City of Anamosa– 319-462-6055
- City of Cascade– 563-852-3144
- City of Monticello– 319-465-3577
- City of Morley– 319-489-2171
- City of Olin– 319-484-2875
- City of Onslow– 563-485-2703
- City of Oxford Junction– 563-826-2400
- City of Martelle– 319-551-5176
- City of Wyoming- 563-488-3970

WORKFORCE & TRAINING

JONES COUNTY PROVIDES EMPLOYEES READY AND ABLE TO WORK FOR YOU!

The State of Iowa, and specifically Jones County, has a world class workforce.

“Hardworking” and “loyal” are two of the adjectives used by managers to describe typical employees in Jones County. Employees are often described as our businesses’ greatest assets.

Jones County is fortunate to have the presence of a world class educational institution right in our own backyard. The Jones Regional Education Center (JREC), located just off Business 151 in the Welter Commercial Park in Monticello, is our local branch of Kirkwood Community College headquartered in Cedar Rapids.

The Center offers opportunities for workforce development and education right in Jones County.

Beyond the traditional college credit and continuing education classes, JREC partners with high schools in the region to allow students to focus their studies on specific career academies targeted at Welding, Machining, STEM fields, as well as, four year college preparation. In addition, JREC works diligently works with Jones County Economic Development and local industry to support specific training wants and needs designing programs around specific skill sets as needed.

Through their Skills Advantage program, Kirkwood is responsive to the needs of area businesses. They provide a array of assessment tools for employers including the National Career Readiness Certificate, ACT WorkKeys Assessments, Job Profiling/Analysis and Personal Skills Assessments.



JONES COUNTY IS A CERTIFIED SKILLED IOWA COMMUNITY

Showcasing our extraordinary workforce, Jones County embraces the National Career Readiness Certificate (NCRC) as a means to verify employability and achievement in the areas of applied mathematics, reading for information and locating information. Standards that need to be met for certified status include:

member businesses recognizing the NCRC and using it as a tool during the hiring process; completion of the NCRC by employed individuals at member businesses; completion of the NCRC by others in the workforce and by unemployed individuals. Jones County is a certified Skilled Iowa community having achieved these high standards that the State of Iowa has set.



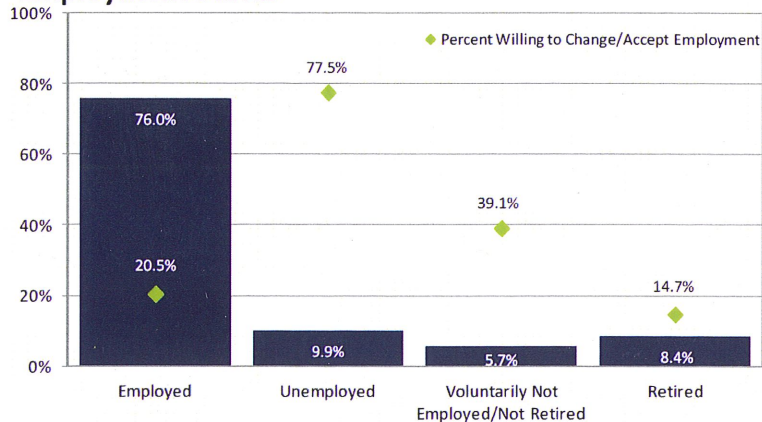
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LABORSHED EXECUTIVE SUMMARY

Employment Status*



*Employment status is self-identified by the survey respondent. The unemployment percentage above does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.

Total Potential Labor Force: 216,373 (entire Laborshed Area)

Estimated Number of Individuals Very Likely or Somewhat Likely to Change or Accept Employment (30,265)

- 22,094 Employed
- 1,705 Unemployed
- 1,698 Voluntarily Not Employed, Not Retired
- 4,768 Retired

Underemployment

The underemployed are composed of individuals who are working fewer than 35 hours per week but desire more hours; who are working at wages equal to or less than the national poverty level; and/or who are working in positions that do not meet their skill or education levels, or worked for higher wages at previous employment.

- 1.2% Inadequate hours (265 people)
- 2.0% Mismatch of skills (442 people)
- 0.7% Low income (155 people)
- 3.7% Total estimated underemployment (817 people)

Individuals may be underemployed for more than one reason, but are counted only once for total estimated underemployment.

Industrial Classification of the Employed

Industry	% of Laborshed	# of Employed	% Employed	% Willing to Change Employment	% Unemployed
Manufacturing	17.4%	28,613	66.2%	20.0%	11.8%
Wholesale & Retail Trade	15.8%	25,982	75.9%	34.1%	11.1%
Education	15.4%	25,324	76.9%	10.0%	7.7%
Healthcare & Social Services	11.2%	18,418	76.3%	20.7%	7.9%
Transportation, Communication & Utilities	8.9%	14,635	82.1%	26.1%	7.1%
Public Administration & Government	6.9%	11,347	75.0%	16.7%	4.2%
Finance, Insurance & Real Estate	6.2%	10,195	88.9%	6.3%	11.1%
Professional Services	5.8%	9,538	78.9%	26.7%	5.3%
Personal Services	4.6%	7,564	92.3%	8.3%	7.7%
Agriculture, Forestry & Mining	3.5%	5,756	90.0%	0.0%	0.0%
Construction	3.5%	5,756	75.0%	11.1%	25.0%
Entertainment & Recreation	0.8%	1,316	*	*	*

* Insufficient survey data/refused

Survey respondents from the Jones County Laborshed area were asked to identify the industry in which they are currently working. The largest concentration of workers are employed in the manufacturing industry.

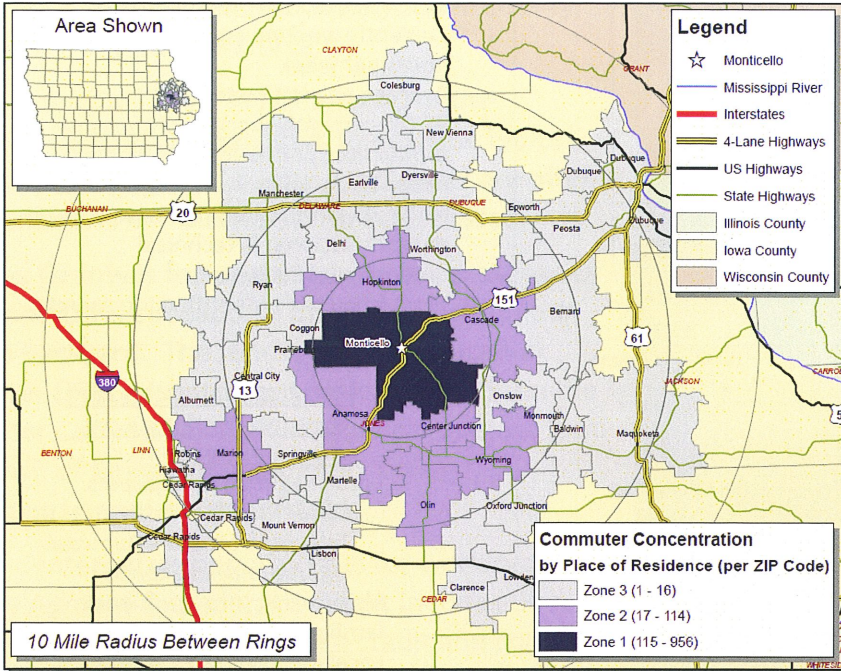
Quick Facts

(Employed - willing to change employment)

- 12.7% are working multiple jobs
- Currently working an average of 42 hours per week
- Average age is 47 years old
- 25.0% currently working within the production, construction & material handling occupational category followed by 23.3% within the professional, paraprofessional & technical occupational category
- Most frequently identified job search sources:
 - Internet
 - www.corridorcareers.com
 - www.iowaworkforce.org
 - www.monster.com
 - Local/Regional newspapers
 - Cedar Rapids Gazette
 - Telegraph Herald - Dubuque
 - The Monticello Express
 - Networking through friends, family and acquaintances
 - Local IowaWORKS Centers

LABORSHED EXECUTIVE SUMMARY

Jones County Laborshed Area



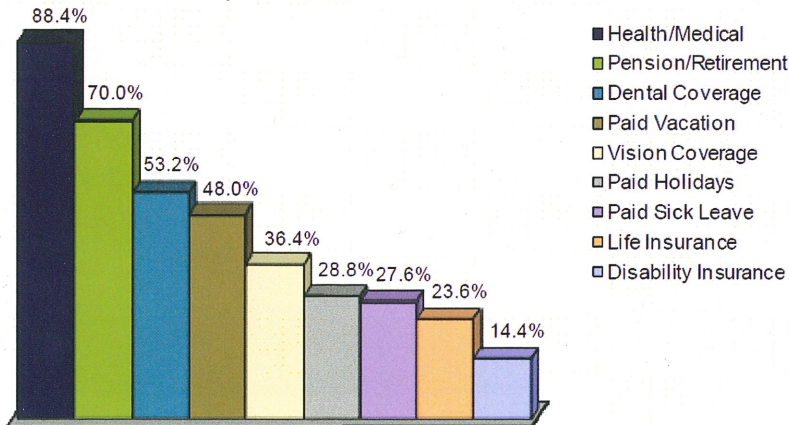
Commuting Statistics

The map at the left represents commuting patterns into Monticello with the concentration per ZIP code represented in the legend.

Those who are willing to change/accept employment in the Jones County Laborshed area are willing to commute an average of 24 miles one way for employment opportunities.



Benefits Currently Offered



The survey provides the respondents an opportunity to identify employment benefits they currently are offered. The chart at left provides the percentage of responses from those that are currently employed. The top nine benefits are shown.

The majority (78.8%) of respondents state they are currently sharing the cost of health/medical insurance premiums with their employer. However, 15.4 percent indicate their employer pays the entire cost of insurance premiums.

LABORSHED EXECUTIVE SUMMARY

Education and Median Wage Characteristics by Industry

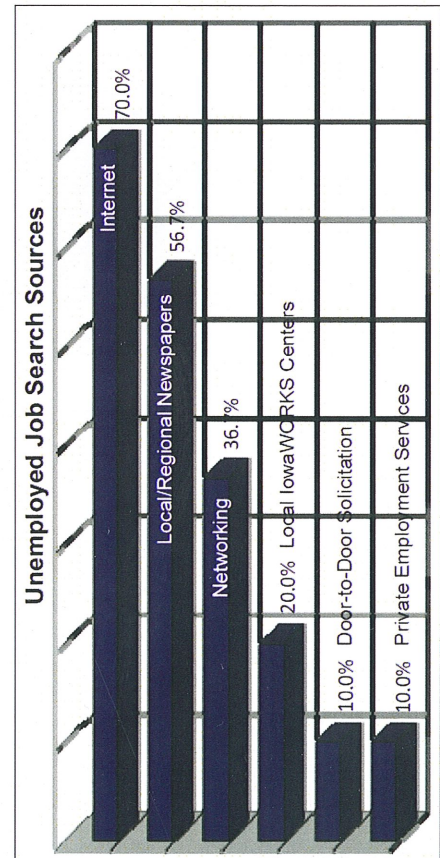
Industry	Education			Median Wages	
	Some Level Beyond High School	Associate Degree	Undergraduate Degree or Higher	Salary Wages (per year)	Non-Salary Wages (per hour)
Agriculture	60.0%	30.0%	10.0%	*	*
Construction	58.3%	16.7%	16.7%	*	\$18.50
Manufacturing	55.9%	7.4%	33.8%	\$70,000	\$16.00
Transportation, Communication & Utilities	75.0%	14.3%	21.5%	\$80,000	\$16.55
Wholesale & Retail Trade	66.7%	7.4%	22.3%	\$56,000	\$11.75
Finance, Insurance & Real Estate	88.9%	22.2%	38.9%	\$90,000	\$14.50
Healthcare & Social Services	81.6%	18.4%	26.4%	\$56,000	\$11.63
Personal Services	92.3%	15.4%	38.5%	\$43,750	*
Entertainment & Recreation	*	*	*	*	*
Professional Services	68.4%	15.8%	36.8%	\$67,500	\$15.00
Public Administration & Government	79.2%	12.5%	45.9%	\$65,000	\$19.00
Education	84.6%	5.8%	63.5%	\$50,500	\$12.65

This table includes all respondents without consideration of employment status or willingness to change/enter employment.

**Insufficient survey data/refused*

Unemployed - Those Willing to Enter/Re-enter Employment

- An estimated 1,705 unemployed individuals are willing to accept employment
- Average age is 51 years old
- 51.6% are male; 48.4% are female
- Education:
 - 71.0% have an education beyond high school
 - 3.2% have vocational training
 - 3.2% are trade certified
 - 3.2% have an associate degree
 - 32.2% have an undergraduate degree
 - 9.7% have a postgraduate/professional degree
- Estimated wage range to attract the upper 66-75% qualified hourly wage applicants is \$13.68 to \$15.00/hr. with a median of the lowest wage of \$10.00
- Willing to commute an average of 24 miles one way for the right opportunity
- 71.0% expressed interest in temporary and 64.5% in seasonal employment opportunities
- 51.6% expressed interest in working varied shifts (2nd, 3rd & split)
- Would prefer to enter employment that offers the following benefits:
 - Health/medical insurance - 80.8%
 - Pension/retirement options - 38.5%
 - Dental coverage - 30.8%
 - Paid vacation - 23.1%
 - Vision coverage - 19.2%
 - Life insurance - 11.5%
 - Paid sick leave - 11.5%
 - Disability insurance - 7.7%
 - Paid holidays - 7.7%
 - Prescription drug coverage - 7.7%
 - Stock options - 3.8%
- 68.2% indicated they are seeking employment offers where the employer/employee share the cost of medical insurance premiums.



QUALITY OF LIFE

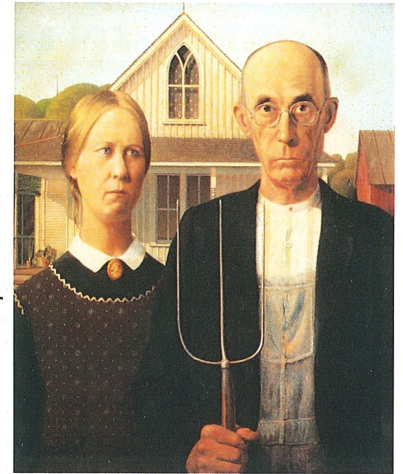
ARTS & CULTURE

As the birthplace of Grant Wood, most famous for his painting American Gothic, Jones County is rich with culture and history. You can visit Stone City, where Wood hosted his famous art colony, the Antioch School, the one room school house he went to, his gravesite and a gallery devoted to displaying his work. Each year Stone City celebrates art during their Stone City Festival held in September.

Local and regional artists and actors can find a home in Jones County as well. Anamosa and Monticello each boast robust art galleries that feature paintings, sculpture and other display art. Starlighters II Theatre, located on Main Street in Anamosa, showcases the talented community that live in the region.

For wine connoisseurs, you can find two wineries here. The Daly Creek Winery and Bistro in Anamosa and Crimson Sunset Vineyards located just off US 151 between Monticello and Cascade.

Motorcycle enthusiasts also feel at home here with the National Motorcycle Museum and J & P Cycles bringing in thousands of motorcycle enthusiasts and visitors each year.



EDUCATION

Three school districts call Jones County home: Anamosa Community School District, Monticello Community School District and Midland Community School District. Combined the three districts serve approximately 2,800 Kindergarten through 12 grade students. The county is also home to 2 parochial school serving K-6 grade students.



Recently constructed public school buildings showcase the communities' dedication to the education of our youth.

Access to the Jones Regional Education Center for advanced educational opportunities is an additional benefit to our high school students.

HEALTHCARE

Jones Regional Medical Center has been named one of the top forty fastest growing hospitals in the United States by Modern Health Magazine for the last two years running!

In fact, the hospital, newly constructed in 2009 (\$12.8 million), has seen such unprecedented growth that it is currently under a \$11 million expansion to meet demand.

The facility is located at the crossroads of US Highway 151 and Highway 64 and employs approximately 175 people.



QUALITY OF LIFE



RECREATION & ENTERTAINMENT

Recreation and entertainment opportunities abound in Jones County. From exploring the outdoors to attending community events and activities, residents and visitors enjoy the experiences that they can have here.

Visitors and residents alike enjoy beautiful state and county public lands and navigable waterways. Each public area provides space for a variety of activities from hiking to fishing to hunting to being at peace with nature. Kayaking or canoeing on the Maquoketa or Wapsipinicon Rivers are popular pastimes.

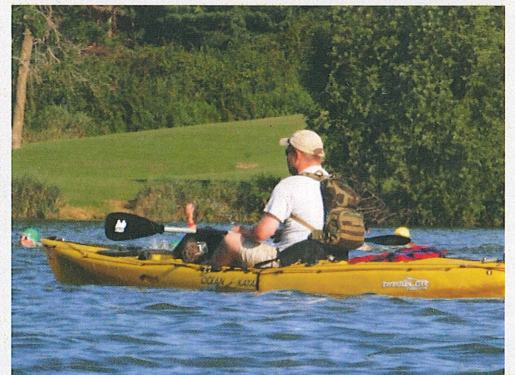
Community amenities include: public outdoor swimming pools with waterslides, fantastic public libraries, 5 golf courses, a community fitness center, an ice skating rink, several parks with children's play equipment and more.

All of the things you need to support your household can be found in Jones County. Historic Shopping Districts, big box stores and grocery chains to meet your needs. Dining establishments exist for all of your tastes. Quick service, full-dining, cafes, coffee shops and taverns all cater to the community.

Close proximity to metro areas allow a person to live in a smaller town with a neighborly atmosphere, with easy access to bigger city amenities.

Events and activities easily fill up the calendar of residents here. The Great Jones County Fair is the crown jewel of community events and features 4 nights of sold out concerts featuring Tim McGraw in 2015, agricultural activities, a gigantic midway and other events.

Your workforce will be happy to call Jones County home.



JONES COUNTY ECONOMIC DEVELOPMENT

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OPPORTUNITIES

The State of Iowa, Jones County and the communities located within are aggressive partners for growth.

STATE

“The State of Iowa offers a variety of options in financial assistance to assist with relocations and expansions. Assistance is provided in the form of loans, forgivable loans and/or tax incentives based in part on job creation, capital investment, the ability to meet certain wage standards, quality of employment, and economic benefits for the state and local community.” (www.iowaeconomicdevelopment.com)

State of Iowa programs/assistance include:

- EB-5 Regional Center provides assistance to those interested in funding through the program.
- Employee Stock Ownership Formation Assistance & Tax Deductions upon sale of stock
- High Quality Jobs Program provides financial incentives for locating, expanding or modernizing an Iowa facility based on wage threshold requirements. The wage threshold varies based on where you locate in Jones County. The actual award amounts will be based on the business's level of need, the quality of the jobs, the percentage of created or retained jobs defined as high-quality, and the economic impact of the project.
- Tax Credits For: Investing in a certified innovation fund, increasing employment at your company, research and development, angel investors

The State of Iowa actively encourages growth, entrepreneurship and wealth in our communities.

LOCAL

Each of the communities in Jones County operate under their own set of policies and procedures in regards to providing incentives for development. Monetary incentives have included tax rebates, grants and/or fee waivers. These types of incentives can be offered based on several different variables including, but not limited to, building valuation, high quality jobs, and/or a need for the specific type of business offered.

In addition, Jones County employers have access to the Maquoketa Valley Electric Cooperative Revolving Loan Fund, as well as the East Central Iowa Council of Governments Revolving Loan Fund. Both funds are competitive, low interest, gap financing opportunities.

Jones County Economic Development will be your advocate in the process of working with the state and our communities to help you locate your business here.

COMMUNITY COLLEGE

Training dollars are available through Kirkwood Community College and the State of Iowa Code 260E-the Iowa New Jobs Training Program. Kirkwood finances your training and you repay the certificates by diverting a portion of state withholding taxes on the new employees' wages from the state and/or by providing local property tax receipts from new capital investments. Since both of these funding sources involve money that your business would pay in any event, they are not additional taxes, thus the training is subsidized.

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Opportunity Lives Here...

So Should You!



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Jones County Economic Development

YOUR success is OUR point!